Houston Export Resources

Grow Your Business by Exporting
Exports via Houston are up 19.2 percent '16-'17.
As a world-class global logistics hub where one in four residents are foreign-born, the Houston region exports more than $100 billion annually to over 230 countries and territories. Are You Exporting?

Houston Export Service Providers:

District Export Council Houston
Jason Brummerhop, Chair
713-252-1882
jason.brummerhop@amegybank.com
1919 Smith Street
Houston, TX 77002
www.houstondec.org

Export-Import Bank of the United States
Houston Regional Office
Eric Miller, Regional Director
281-721-0470
eric.miller@exim.com
1880 South Dairy Ashford Road, Bldg. II, Suite 405
Houston, TX 77077
www.exim.gov

Greater Houston Partnership
Josh Davis, Director, International Trade
713-844-3636
davis@houston.org
1200 Smith Street, Suite 700
Houston, TX 77002
www.houston.org

Houston Airport System
Luis Aviles, Senior Executive, Air Service Department
281-233-3000
luis.aviles@houstontx.gov
16930 JFK Boulevard
Houston, TX 77032
www.fly2houston.com

Houston Community College Northwest
Deanna Teel, Program Coordinator
713-718-5873
deanna.teel@hcccs.edu
1010 West Sam Houston Pkwy N.
Houston, TX 77045
www.hcccs.edu/international-business

UH Texas Gulf Coast SBDC Network
Robert Skebo, Deputy Director, Advising Operations
713-752-9416
rskebo@uh.edu
2302 Fannin Street #200
Houston, TX 77002
www.sbdc.uh.edu/sbdc

SCORE
Mike Fadden
713-487-6565
mike.fadden@scorevolunteer.org
8701 S. Gessner
Houston, TX 77074
www.houston.score.org

Southern United States Trade Association
Danielle Vigerie Coco
Marketing & Communications Director
504-568-3969
danielle@susta.org
701 Prytania Street, Suite 3845
New Orleans, LA 70139
www.susta.org

TX Department of Agriculture
Houston Regional Office
Jennifer Bailey, Regional Director
713-921-8200
jennifer.bailey@TexasAgriculture.gov
5425 Polk Street, G-20
Houston, TX 77025
www.gotexan.org

Port of Houston Authority
John Moseley, Senior Director, Trade Development
713-670-2383
jmoseley@poha.com
111 East Loop North
Houston, TX 77029
www.portofhouston.com

U.S. Commercial Service Houston
Peter Tataris, Acting Director
281-382-5296
peter.tataris@trade.gov
1919 Smith Street
Houston, TX 77002
www.export.gov/texas/houston

U.S. Small Business Administration
Tim Jeffcoat, District Director
713-773-6518
timothy.jeffcoat@sba.gov
8701 S. Gessner, Suite 1200
Houston, TX 77074
www.sba.gov/offices/district/tx/houston

This resource guide was created by the Houston Metro Export Plan Working Group as a part of the Global Cities Initiative.
Where To Go:

### No Business Yet but Thinking About Exporting
Entities that are not an established business or do not have an exportable product or service.
- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. SBA District Office

### In Business and Thinking About Exporting
Established business entities that have an exportable product or service, but do not have an international business plan.
- Greater Houston Partnership
- HCC Northwest
- SCORE
- UH Texas Gulf Coast SBDC Network
- U.S. Commercial Service self-assessment (www.export.gov)
- U.S. SBA District Office

### Ready to Start Exporting
Established businesses that have an exportable good, executive commitment and an international business plan, but have limited export experience.
- District Export Council
- Greater Houston Partnership
certificates of origin – eCertify www.houston.org/ecertify
- Texas Department of Agriculture
- UH Texas Gulf Coast SBDC Network
targeted research and export capital
- U.S. Commercial Service
- U.S. SBA District Office

### Experienced Exporter
Existing exporters seeking to enter new markets or expand their exports.
- Export-Import Bank
- Greater Houston Partnership
certificates of origin – eCertify www.houston.org/ecertify
- Port of Houston Authority
- Southern United States Trade Association
- U.S. Commercial Service
- U.S. SBA District Office

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